



Karatzis

Group of
companies

Corporate
Presentation

May 2012

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Agenda

Milestones

Products

Facilities

Hotel & Tourism

Renewable Energy

Strategy

1

Milestones

Products

Facilities

Hotel & Tourism

Renewable Energy

Strategy

5 | Milestones_ 1973 - 2000

At a Glance

Milestones

Products

Facilities

Hotel & Tourism

Renewable Energy

Strategy

Establishment of M.&A.
KARATZI LTD & operation of
the Melidochori facility



1973

Opening of
NANA BEACH Hotel



1985

Operation of the 1st factory in Heraklion



1986

Operation of Logistics
facilities in Heraklion



1998

Opening of the Larisa
factory and the 2nd plant in
Heraklion



1999

6 | Milestones_ 2000 - 2011

At a Glance

Milestones

Products

Facilities

Hotel & Tourism

Renewable Energy

Strategy

Acquisition of MESH PACK with production facilities in Kusey, Germany



2000

KARATZI SA listing in the Athens Exchange.

2005

Acquisition of Logistic Center in Witzenhausen - Kassel

2008

Establishment of KARATZIS USA LLC in Kingman, Kansas



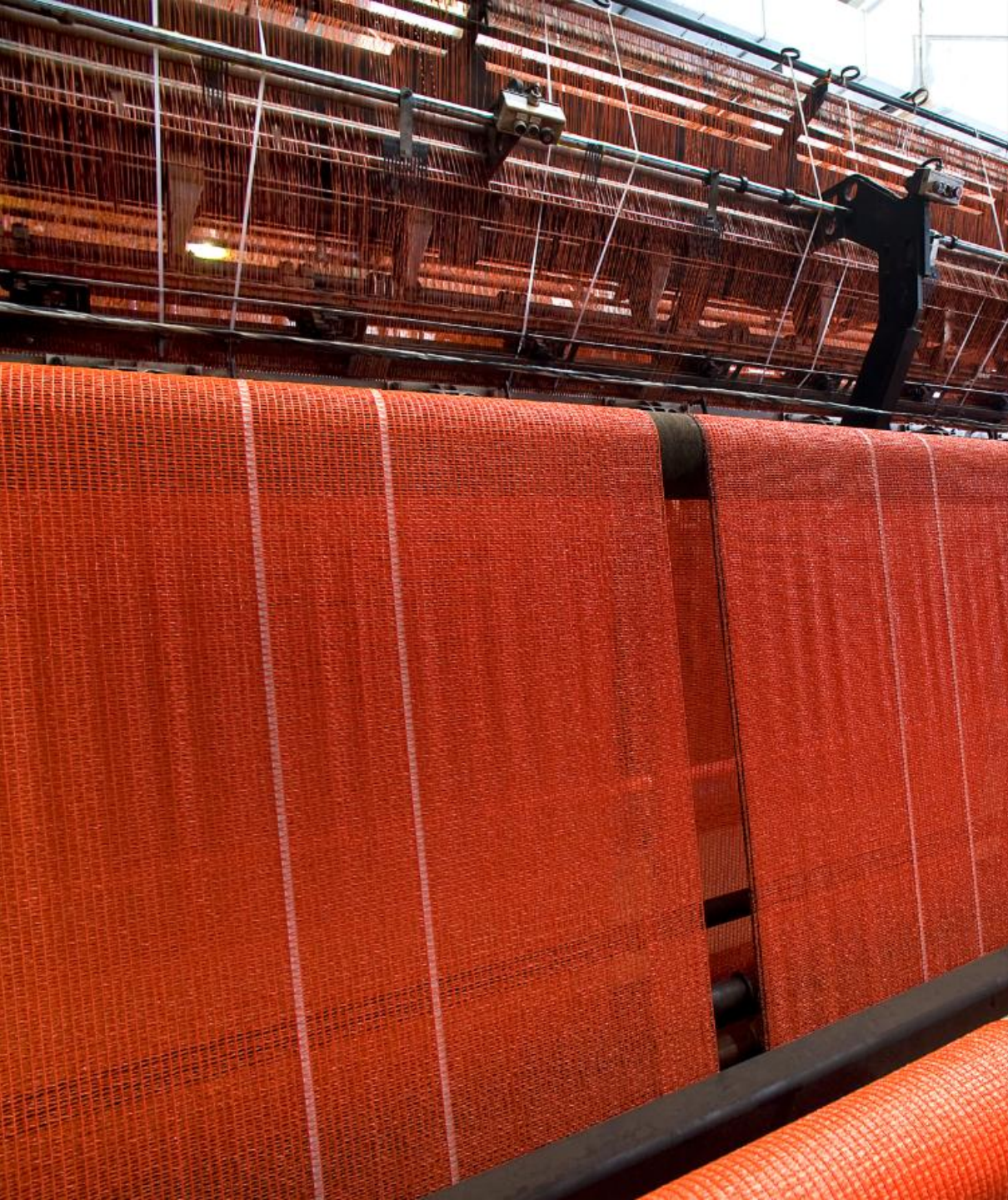
2009

KARATZI SA acquires 45% of the Spain based company CROPPY SOLUTIONS SL (90% by 2011)

2011

Installation of 8 MW solar parks in Larisa and Viotia





Milestones

2

Products

Facilities

Hotel & Tourism

Renewable Energy

Strategy

8 | Products_ Raschel Bags

At a Glance

Milestones

Products

Facilities

Hotel & Tourism

Renewable Energy

Strategy

Raschel Bags

Crop Baling

Tubular Net

Pallet Netwrap

Christmas Tree Netting

Display Bags

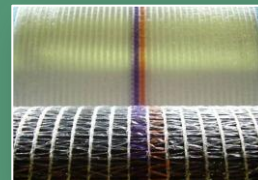
Meat Processing

Gardening

Shade Net

Construction Net

Bags On Rolls



Jute Synthetic



Single Bags



At a Glance

Milestones

Products

Facilities

Hotel & Tourism

Renewable Energy

Strategy

Raschel Bags

Crop Baling

Tubular Net

Pallet Netwrap

Christmas Tree Netting

Display Bags

Meat Processing

Gardening

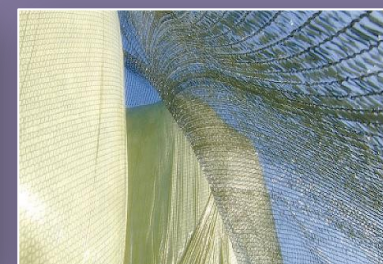
Shade Net

Construction Net

Bale Netwrap



Silage Net



At a Glance

Milestones

Products

Facilities

Hotel & Tourism

Renewable Energy

Strategy

Raschel Bags

Crop Baling

Tubular Net

Pallet Netwrap

Christmas Tree Netting

Display Bags

Meat Processing

Gardening

Shade Net

Construction Net

Tubular Net



At a Glance

Milestones

Products

Facilities

Hotel & Tourism

Renewable Energy

Strategy

Raschel Bags

Crop Baling

Tubular Net

Pallet Netwrap

Christmas Tree Netting

Display Bags

Meat Processing

Gardening

Shade Net

Construction Net

Pallet Netwrap



At a Glance

Milestones

Products

Facilities

Hotel & Tourism

Renewable Energy

Strategy

Raschel Bags

Crop Baling

Tubular Net

Pallet Netwrap

Christmas Tree Netting

Display Bags

Meat Processing

Gardening

Shade Net

Construction Net

Christmas Tree Netting



At a Glance

Milestones

Products

Facilities

Hotel & Tourism

Renewable Energy

Strategy

Raschel Bags

Crop Baling

Tubular Net

Pallet Netwrap

Christmas Tree Netting

Display Bags

Meat Processing

Gardening

Shade Net

Construction Net

Easypack



Verti Net



At a Glance

Milestones

Products

Facilities

Hotel & Tourism

Renewable Energy

Strategy

Raschel Bags

Crop Baling

Tubular Net

Pallet Netwrap

Christmas Tree Netting

Display Bags

Meat Processing

Gardening

Shade Net

Construction Net

A Series

B Series

C Series

Chicken Loops

Micromesh Series

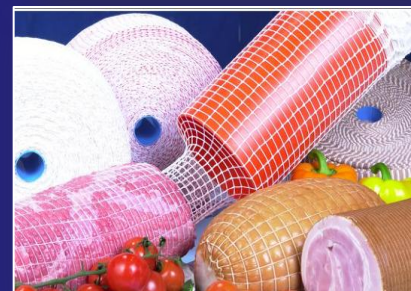
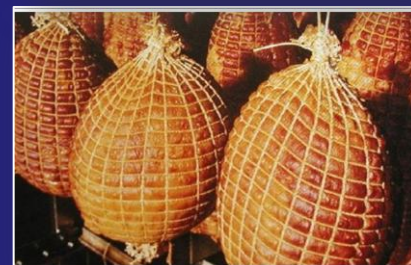
Pesante Series

Rootball Netting

S & Sts Series

E Series

Stokfil Series



At a Glance

Milestones

Products

Facilities

Hotel & Tourism

Renewable Energy

Strategy

Raschel Bags

Crop Baling

Tubular Net

Pallet Netwrap

Christmas Tree Netting

Display Bags

Meat Processing

Gardening

Shade Net

Construction Net

Decoration



Anti Bird



Private Fencing



Pond Netting



At a Glance

Milestones

Products

Facilities

Hotel & Tourism

Renewable Energy

Strategy

Raschel Bags

Crop Baling

Tubular Net

Pallet Netwrap

Christmas Tree Netting

Display Bags

Meat Processing

Gardening

Shade Net

Construction Net

Horticulture



Early Frost Netting



At a Glance

Milestones

Products

Facilities

Hotel & Tourism

Renewable Energy

Strategy

Raschel Bags

Crop Baling

Tubular Net

Pallet Netwrap

Christmas Tree Netting

Display Bags

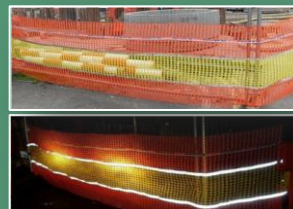
Meat Processing

Gardening

Shade Net

Construction Net

Road Fence



Scaffolding



Parking Netting





Milestones

Products

3

Facilities

Hotel & Tourism

Renewable Energy

Strategy

At a Glance

Milestones

Products

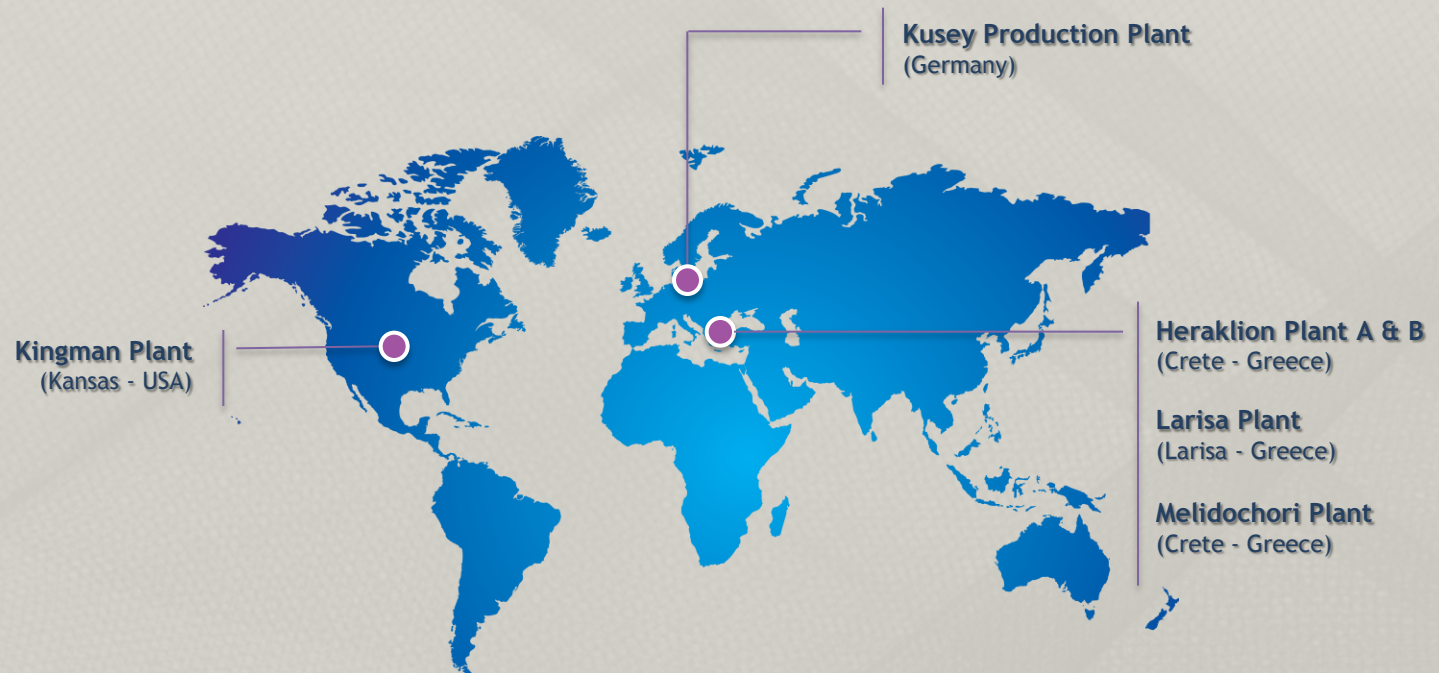
Facilities

Hotel & Tourism

Renewable Energy

Strategy

A wide production base with state of the art facilities in **Greece, Germany and the USA**



At a Glance

Milestones

Products

Facilities

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Strategy

Heraklion Plant A & B

(Crete - Greece)

Production Capacity:
10,000 tons annually



At a Glance

Milestones

Products

Facilities

Hotel & Tourism

Renewable Energy

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Melidochori Plant

(Crete - Greece)

Production Capacity:
800 tons annually



At a Glance

Milestones

Products

Facilities

Hotel & Tourism

Renewable Energy

Strategy

Larisa Plant

(Larisa - Greece)

Production Capacity:
7,000 tons annually



At a Glance

Milestones

Products

Facilities

Hotel & Tourism

Renewable Energy

Strategy

Kusey Plant

(Kusey - Germany)

Production Capacity:
3,000 tons annually



At a Glance

Milestones

Products

Facilities

Hotel & Tourism

Renewable Energy

Strategy

Kingman Plant

(Kansas - USA)

Production Capacity: 3,000 tons annually





Milestones

Products

Facilities

4 Hotel & Tourism

Renewable Energy

Strategy

At a Glance

Milestones

Products

Facilities

Hotel & Tourism

Renewable Energy

Strategy

Nana Beach Hotel

- **5-Star**, all inclusive resort
- **25 km from the airport** of Heraklion
- **500 rooms**, bungalows and suites
- **200,000 room nights** recorded annually
- **35%** of its guests are **repeaters**



Milestones

Products

Facilities

Hotel & Tourism

5 Renewable Energy

Strategy

At a Glance

Milestones

Products

Facilities

Hotel & Tourism

Renewable Energy

Strategy

2010

Installation of **240 KW** solar panels in the Heraklion production facilities.

2011

In the 4th quarter of 2011 the Group developed a series of solar parks in Larisa and Viotia, with a combined capacity of 8 MW.

2012

In 2012 the Group will complete the installation procedures in an additional 7.5 MW series of solar parks in Katerini and Viotia.





Milestones

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6

Strategy

At a Glance

Milestones

Products

Facilities

Hotel & Tourism

Renewable Energy

Strategy

Production

- **Fortify the production base** of the Group through investments that will boost capacity and enhance productivity.
- **Boost the operating efficiency** of the production facilities through new & innovative processes.

Commercial

- **Increase further the global presence of the Group**, both through acquisitions and new business agreements.
- **Continue to focus on research & development**, in order to introduce additional innovative, high value added products.

Financial

- **Optimize the cost basis of the Group** both in terms of production cost and in terms of general expenses.
- **Further improve the financial position of the Group** through careful debt management and strict control of working capital.

Hotel & Tourism

- **Further improve the facilities and services of Nana Beach Hotel**, through recurring renovation plans and additional investments.

Renewable Energy

- **Further expand the Group's presence in the field of solar energy.**



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